

2017 Budget Worksheet									
	Account Name	Classification	G&A	Member Value	Annual Budget	Corrected	Todd's alternative	Alt 4	Notes
	REVENUE								REVENUE
4000	MEMBER DUES	G&A	\$7,117.50		\$7,117.50	\$7,117.50	\$7,117.50	\$7,117.50	390 members average
4100	RETAIL SALES	MV			\$0.00	\$0.00	\$0.00	\$0.00	Tracks revenue associated with the sale of items not provided with registration or materials for division/section programs, conferences, or courses. Includes revenue for memorabilia, such as mugs, t-shirt, etc.
4200	ADVERTISING	MV			\$0.00	\$0.00	\$0.00	\$0.00	Tracks revenue associated with the sale of advertising in publications, including newsletters, brochures, website pages, etc.
4300	REGISTRATIONS	MV	\$500.00	\$700.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	Webinars =4 x \$100. Leadership meeting 1 x 500, Social Events \$300
4320	DINNER MEETINGS	MV		\$2,500.00	\$2,500.00	\$2,250.00	\$2,600.00	\$2,350.00	1 gen'l mtg no pay, 9 Gnl Meetings x 25 Paying attendees x \$10, Total = 2250
4360	EXHIBITS	MV			\$0.00	\$0.00	\$0.00	\$0.00	Tracks revenue associated with the rental of exhibit space at conferences, courses, meeting, or other events.
4480	RECERTIFICATION	MV	\$0.00	\$330.00	\$330.00	\$330.00	\$330.00	\$330.00	40x 8.25
4521	EDUCATION/COURSES	MV	\$0.00	\$950.00	\$950.00	\$950.00	\$950.00	\$950.00	ACC ROYALTY FROM CERT CHAIR
4600	CONTRIBUTNS/SPONSORSHPS	MV			\$0.00	\$0.00	\$0.00	\$0.00	Could use some revenue in this category
4871	INTEREST	G&A	\$2.00		\$2.00	\$2.00	\$2.00	\$2.00	Historical average
4898	RESERVE FUND DISTRIUBUTED	G&A			\$0.00	\$0.00	\$0.00	\$50.50	If we have to take money from the reserve in checking to balance the nudget
4899	RESERVE FUND MARKET VALUE CHANGE	G&A			\$0.00	\$0.00	\$0.00	\$0.00	
[4920,4930]	ROYALTIES	G&A			\$0.00	\$0.00	\$0.00	\$0.00	
[4990,4995]	MISCELLANEOUS	G&A			\$0.00	\$0.00	\$0.00	\$0.00	
	TOTAL REVENUE				\$12,099.50	\$11,849.50	\$12,199.50	\$12,000.00	
	EXPENSES								EXPENSES
5000	TEMPORARY HELP	MV			\$0.00	\$0.00	\$0.00	\$0.00	
5100	PRINTING	G&A & MV			\$0.00	\$0.00	\$0.00	\$0.00	
5200	COST OF SALES	MV		\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	Rebates for renewals by people who took ACC classes, estimate by cert committee
5280	PROMOTIONAL GIVE AWAYS	G&A & MV		\$140.00	\$140.00	\$140.00	\$140.00	\$100.00	Member Leader Recognition \$179.50, Survey raffle gifts 140
5300	COMMITTEE EXPENSE -SECTION ONLY	G&A	\$500.00		\$500.00	\$500.00	\$500.00	\$500.00	Instructor Materials required by Cert committee
5400	POSTAGE	G&A	\$200.00		\$200.00	\$200.00	\$200.00	\$200.00	PO Box rental for Recert chair
5500	CONTRACT & PROFESSIONAL	G&A & MV			\$0.00	\$0.00	\$0.00	\$0.00	
5504	MANAGEMENT OR CUSTODIAL FEE	G&A	\$550.00		\$550.00	\$550.00	\$550.00	\$550.00	Storage locker and insurance fees
5512	CREDIT CARD/BANK SERVICE FEES	G&A			\$0.00	\$0.00	\$0.00	\$0.00	
5573	ADVERTISING	G&A & MV		\$250.00	\$250.00	\$250.00	\$250.00	\$200.00	Cost to Join Meet up with unlimited membership
5576	EXPOSITION SERVICES	MV			\$0.00	\$0.00	\$0.00	\$0.00	
5630	EQUIPMENT DEPRECIATION	G&A			\$0.00	\$0.00	\$0.00	\$0.00	
5650	EQUIPMENT PURCHASES-\$500	G&A	\$50.00		\$50.00	\$50.00	\$50.00	\$0.00	HDMI adapter for projector
5675	EQUIPMENT RENTALS	MV			\$0.00	\$0.00	\$0.00	\$0.00	
5704	EXHIBIT BOOTH RENT	MV			\$0.00	\$0.00	\$0.00	\$0.00	
5800	MEETINGS & MEALS	G&A & MV	\$2,000.00	\$5,850.00	\$7,850.00	\$8,300.00	\$8,850.00	\$8,200.00	1 general meeting at 0 + 9 General meetings @ 650 , Social Events 300, YQP 150, 1 Leadership Training @ 500, 10 Board meetings at \$150.
5900	TRAVEL	G&A & MV		\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600 for travel to WCOQ&I in May
6000	SUPPLIES	G&A & MV			\$0.00	\$0.00	\$0.00	\$0.00	
6100	TELEPHONE	G&A			\$0.00	\$0.00	\$0.00	\$0.00	
6100	WEBSITE HOSTING/INTERNET FEES	G&A	\$500.00	\$250.00	\$750.00	\$750.00	\$750.00	\$750.00	Per Internet Committee Website = 500 Join Me \$250
6200	JOINT VENTURES/PARTNER PAYMENT	MV			\$0.00	\$0.00	\$0.00	\$0.00	
6310	AWARDS AND MEDALS	G&A	\$0.00	\$450.00	\$450.00	\$450.00	\$450.00	\$300.00	member Leader Excellenmce awards and Testamonial awards total 4 x \$75, Plaques for patrons
6328	SCHOLARSHIPS	MV			\$0.00	\$0.00	\$0.00	\$0.00	
6371	RETAIL ORDERS	MV			\$0.00	\$0.00	\$0.00	\$0.00	
6393	DONATION/SPONSORSHIP	MV			\$0.00	\$0.00	\$0.00	\$0.00	
6390	OTHER	G&A			\$0.00	\$0.00	\$0.00	\$0.00	
	FUTURE EVENT RESERVE	MV		\$159.50	\$159.50	\$0.00	\$0.00	\$0.00	Reserve for future events (ex. Conferences that take place every other year)
	TOTAL EXPENSES		\$3,800.00	\$8,299.50	\$12,099.50	\$12,390.00	\$12,940.00	\$12,000.00	
	SURPLUS (DEFICIT)				\$0.00	-\$540.50	-\$740.50	\$0.00	
	PAR Ratio*				68.6%				*PAR Ratio = Total Member Value Expenses / Total Revenue